

2025 Southeastern Home Office Underwriters Association Conference Agenda

Wednesday, June 18th 8:00 AM **Golf Scramble Tournament – Indian Springs Country Club** 2:00 PM- 6:00 PM Registration 6:00 PM- 7:00 PM Welcome Reception Thursday, June 19th 7:00 AM - 8:00 AM Registration 7:00 AM - 8:15 AM Breakfast 8:00 AM - 8:15 AM **President's Welcome** 8:15 AM - 9:05 AM Power in the Blood: Multi-Cancer Detection Tests – Where are we now and Where are we going? - Dr Hope Karnes, Medical Director, Clinical Solutions - ExamOne 9:05 AM - 9:55 AM Challenges and Opportunities with Generative AI in Underwriting - Dr Dave Rengachary, SVP, Head of Underwriting - RGA and Jason Demby, Head of Gen AI/ML US Insurance - AWS 9:55 AM - 10:10 AM Break 10:10 AM - 11:00 AM Impact of the Underwriting Feedback Loop on Mortality Slippage Analysis - Dan Bouchard, AVP, Accelerated Underwriting Data & Predictive Analytics - Hannover Re 11:00 AM - 11:50 AM Governance Considerations of Using AI to Assess EHRs - Hareem Naveed, AVP Integrated Analytics - Munich Re 12:00 PM - 1:00 PM Lunch 1:00 PM - 6:00 PM Networking 6:00 PM - 10:00 PM **Annual SEHOUA Dinner and Dance** Friday, June 20th 7:00 AM - 8:00 AM Registration 7:00 AM - 8:15 AM Breakfast 8:00 AM - 8:15 AM **Business Meeting** 8:15 AM - 9:05 AM The Evolving Landscape of MIB: MIB Code Updates, Impairment Trends, and Other Data Solutions - Patti DeWitt, VP of Member Services - MIB 9:05 AM - 9:55 AM From AI to Inspire: Modern Underwriting Challenges and Case Studies - Dr Mark Bell, AVP & Sr Medical Director - Lincoln Financial 9:55 AM - 10:10 AM **Break** 10:10 AM - 11:00 AM It's 2025 and the Genie's Out of the Bottle: Risks and Rewards of Advanced Technology and an Overview of Fraud Trends, Red Flags and Best Practices - Colin DeForge, VP Underwriting - RGA and Paul Marguez, VP of Business Development - Diligence International 11:00 AM - 11:50 AM Down the Funnel: Demystifying the Digital Distributor Journey – Brendan Paradis, Director of Underwriting Strategy -Ethos 11:50 AM - 12:00 PM **Closing Comments and Adjournment**